

CORT 2016 Year-End Price Report

South Santa Barbara County

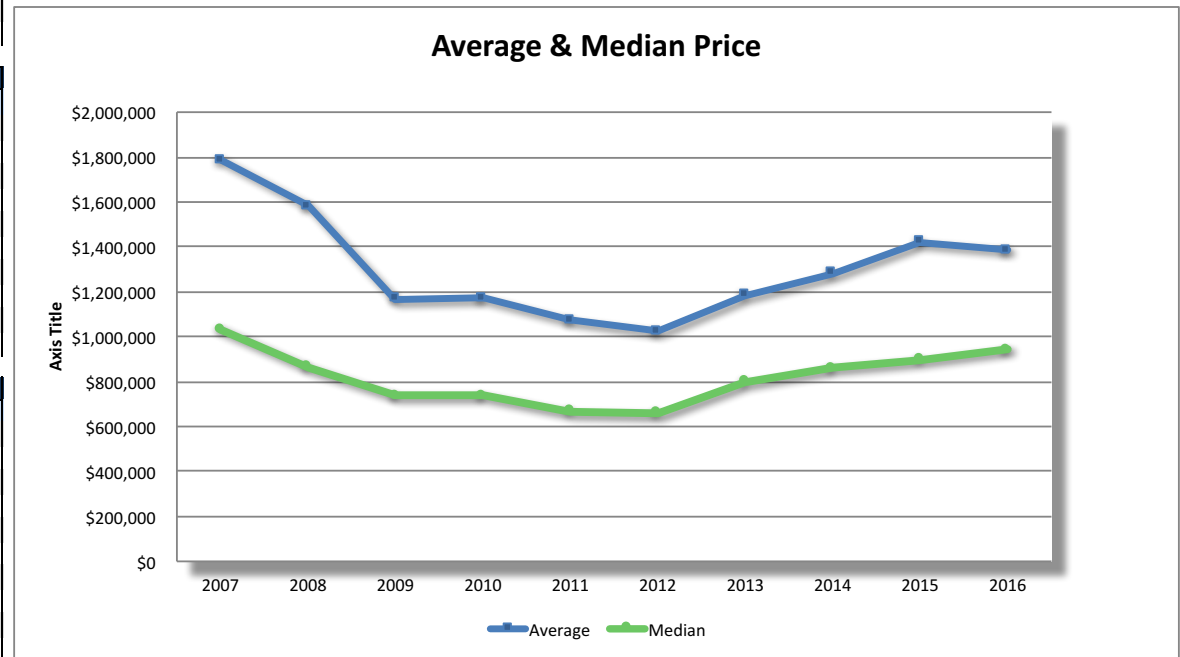
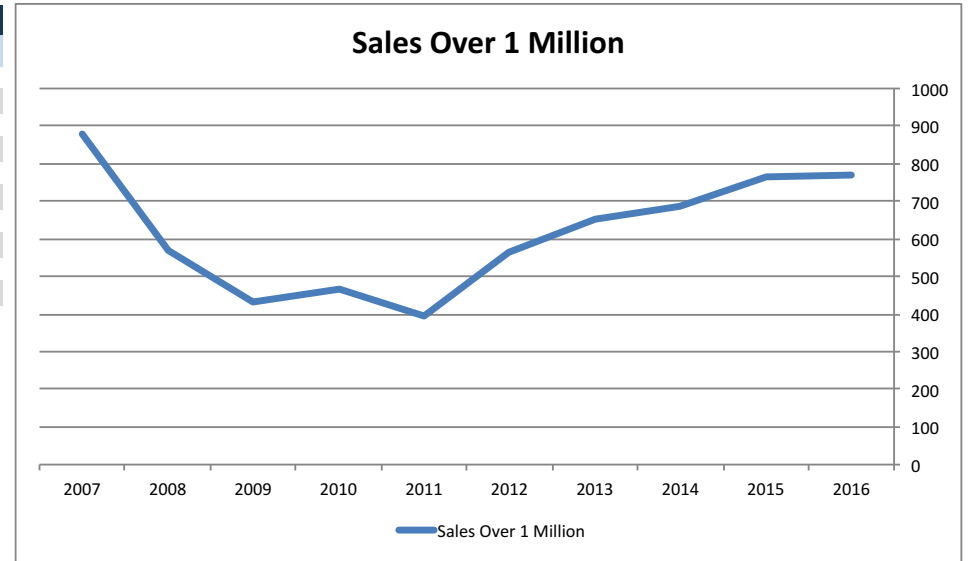
*Single family Residence & Condos only -Affordables have been removed

SOUTH COUNTY RECAP OF TOTAL SALES							
Year	Total Sales	% Chng	Average	% Chng	Median	% Chng	Sales Over 1 Million
2016	1714	-6%	\$1,386,056	-3%	\$944,250	5%	772
2015	1821	4%	\$1,421,840	11%	\$899,000	5%	765
2014	1754	-9%	\$1,283,202	8%	\$860,000	8%	689
2013	1924	-9%	\$1,185,541	16%	\$800,000	21%	651
2012	2118	40%	\$1,025,906	-5%	\$659,250	-1%	562
2011	1518	-1%	\$1,074,837	-8%	\$666,396	-10%	395
2010	1526	7%	\$1,173,035	0%	\$739,271	0%	468
2009	1432	6%	\$1,168,269	-26%	\$739,566	-14%	433
2008	1348	-20%	\$1,580,754	-12%	\$863,167	-16%	571
2007	1676		\$1,787,898		\$1,031,500		879

SANTA BARBARA						
Year	Sales	% Chng	Avg. Price	% Chng	Median	% Chng
2016	898	1%	\$1,199,215	5%	\$999,000	5%
2015	887	1%	\$1,136,928	6%	\$950,000	6%
2014	882	15%	\$1,071,253	13%	\$895,000	11%
2013	767	-19%	\$944,080	22%	\$805,500	24%
2012	945	23%	\$771,073	-14%	\$651,000	-3%
2011	767	1%	\$894,414	-5%	\$669,021	-10%
2010	761	-5%	\$942,030	3%	\$744,604	0%
2009	797	27%	\$911,106	-22%	\$742,854	-14%
2008	627	-23%	\$1,166,351	-12%	\$865,542	-13%
2007	811		\$1,329,145		\$993,625	

MONTECITO						
Year	Sales	% Chng	Avg. Price	% Chng	Median Price	% Chng
2016	217	1%	\$3,237,899	-10%	\$2,500,000	-2%
2015	215	-4%	\$3,615,674	25%	\$2,550,000	5%
2014	224	-13%	\$2,886,388	3%	\$2,425,000	18%
2013	256	2%	\$2,810,283	-6%	\$2,050,000	12%
2012	250	32%	\$2,975,297	23%	\$1,835,000	-4%
2011	189	-6%	\$2,428,436	-21%	\$1,915,887	-14%
2010	202	10%	\$3,077,094	9%	\$2,231,694	2%
2009	183	-10%	\$2,814,635	-17%	\$2,186,104	-16%
2008	204	-18%	\$3,386,326	1%	\$2,609,667	2%
2007	249		\$3,345,281		\$2,560,417	

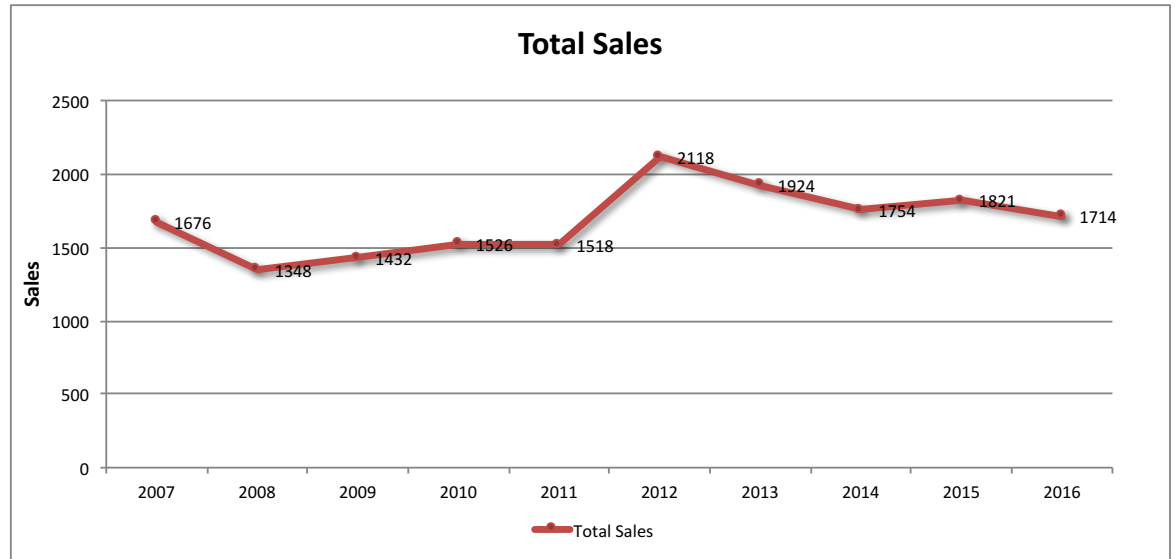
HOPE RANCH						
Year	Sales	% Chng	Avg. Price	% Chng	Median Price	% Chng
2016	22	-31%	\$3,238,000	-31%	\$2,612,500	-12%
2015	32	7%	\$4,705,428	53%	\$2,975,000	0%
2014	30	-3%	\$3,077,900	14%	\$2,970,250	20%
2013	31	24%	\$2,688,742	-5%	\$2,475,000	17%
2012	25	-7%	\$2,816,204	4%	\$2,112,110	-18%
2011	27	29%	\$2,700,921	-27%	\$2,571,800	-9%
2010	21	0%	\$3,708,157	23%	\$2,834,180	1%
2009	21	-5%	\$3,020,581	-13%	\$2,801,930	1%
2008	22	-42%	\$3,489,236	-16%	\$2,762,500	-13%
2007	38		\$4,129,285		\$3,160,000	



GOLETA & ISLA VISTA						
Year	Sales	% Chng	Avg. Price	% Chng	Median Price	% Chng
2016	401	-15%	\$811,532	3%	\$765,000	1%
2015	472	4%	\$788,719	6%	\$758,250	9%
2014	456	-5%	\$745,567	1%	\$692,500	1%
2013	480	101%	\$738,192	36%	\$685,000	32%
2012	239	-33%	\$544,073	-13%	\$520,000	-9%
2011	355	99%	\$624,178	-19%	\$568,583	-7%
2010	178	-50%	\$773,295	6%	\$611,188	4%
2009	355	1%	\$730,864	-29%	\$588,542	-14%
2008	350	-1%	\$1,036,296	-4%	\$683,708	-19%
2007	352		\$1,082,986		\$846,125	

CARPINTERIA						
Year	Sales	% Chng	Avg. Price	% Chng	Median Price	% Chng
2016	161	-4%	\$1,100,658	-12%	\$719,500	7%
2015	168	53%	\$1,255,625	21%	\$670,000	6%
2014	110	-26%	\$1,038,423	61%	\$630,000	12%
2013	149	17%	\$643,568	-17%	\$563,000	34%
2012	127	-9%	\$775,217	29%	\$420,000	-20%
2011	140	-1%	\$602,200	-28%	\$527,500	-1%
2010	142	11%	\$837,573	8%	\$533,688	0%
2009	128	12%	\$772,991	-48%	\$531,917	-20%
2008	114	-7%	\$1,485,965	25%	\$667,667	-7%
2007	122	n/a	\$1,187,519		\$716,708	n/a

SUMMERLAND						
Year	Sales	% Chng	Avg. Price	% Chng	Median Price	% Chng
2016	13	-58%	\$1,629,923	5%	\$1,545,000	57%
2015	31	-43%	\$1,551,952	-28%	\$985,000	-23%
2014	54	-2%	\$2,169,202	20%	\$1,287,500	8%
2013	55	8%	\$1,805,387	14%	\$1,187,500	37%
2012	51	31%	\$1,588,388	0%	\$864,187	-35%
2011	39	8%	\$1,583,525	3%	\$1,328,157	39%
2010	36	125%	\$1,533,501	-43%	\$954,729	-51%
2009	16	-24%	\$2,675,666	-30%	\$1,943,142	-33%
2008	21	-54%	\$3,822,325	19%	\$2,916,250	17%
2007	46	n/a	\$3,199,858	n/a	\$2,503,138	n/a

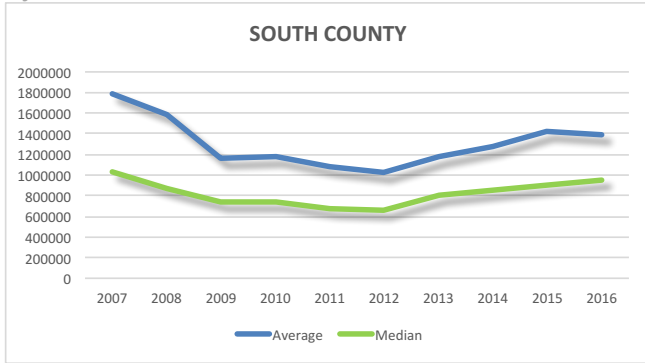


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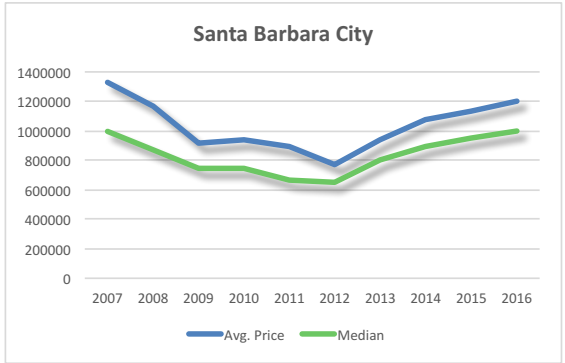
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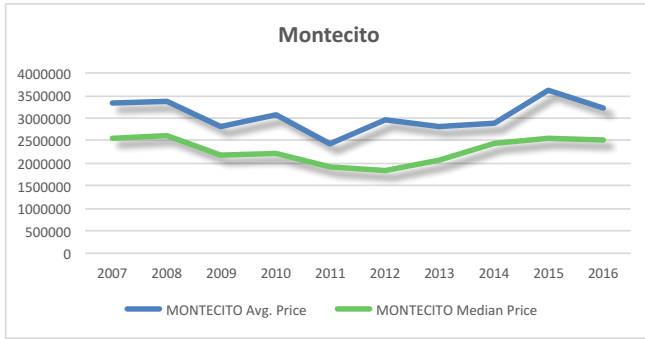
SOUTH COUNTY RECAP OF		
Year	Average	Median
2007	\$1,787,898	\$1,031,500
2008	\$1,580,754	\$863,167
2009	\$1,168,269	\$739,566
2010	\$1,173,035	\$739,271
2011	\$1,074,837	\$666,396
2012	\$1,025,906	\$659,250
2013	\$1,185,541	\$800,000
2014	\$1,283,202	\$860,000
2015	\$1,421,840	\$899,000
2016	\$1,386,056	\$944,250



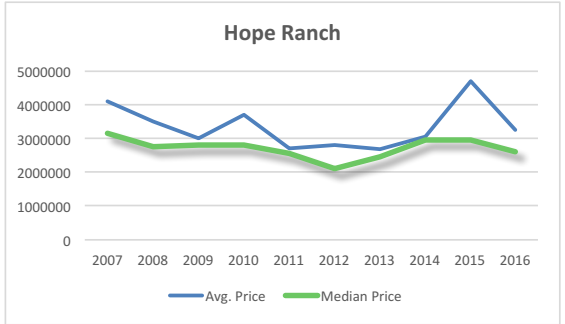
SANTA BARBARA		
Year	Avg. Price	Median
2007	\$1,329,145	\$993,625
2008	\$1,166,351	\$865,542
2009	\$911,106	\$742,854
2010	\$942,030	\$744,604
2011	\$894,414	\$669,021
2012	\$771,073	\$651,000
2013	\$944,080	\$805,500
2014	\$1,071,253	\$895,000
2015	\$1,136,928	\$950,000
2016	\$1,199,215	\$999,000



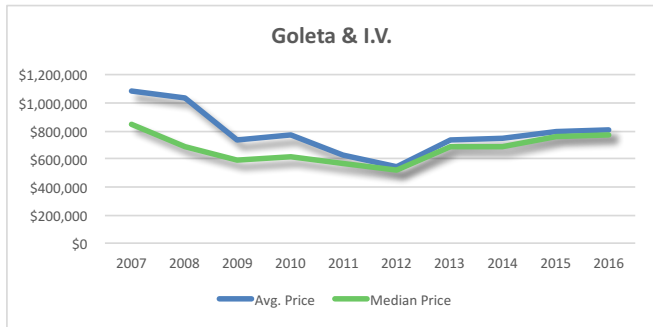
MONTECITO		
Year	Avg. Price	Median Price
2007	\$3,345,281	\$2,560,417
2008	\$3,386,326	\$2,609,667
2009	\$2,814,635	\$2,186,104
2010	\$3,077,094	\$2,231,694
2011	\$2,428,436	\$1,915,887
2012	\$2,975,297	\$1,835,000
2013	\$2,810,283	\$2,050,000
2014	\$2,886,388	\$2,425,000
2015	\$3,615,674	\$2,550,000
2016	\$3,237,899	\$2,500,000



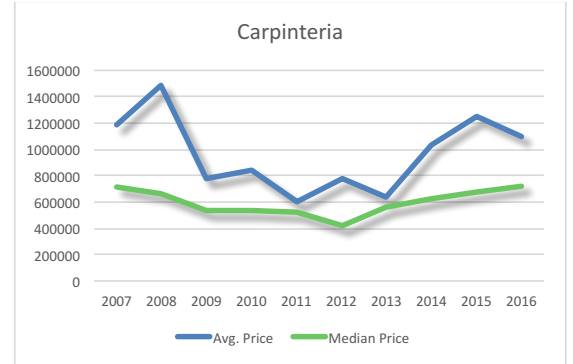
HOPE RANCH		
Year	Avg. Price	Median Price
2007	\$4,129,285	\$3,160,000
2008	\$3,489,236	\$2,762,500
2009	\$3,020,581	\$2,801,930
2010	\$3,708,157	\$2,834,180
2011	\$2,700,921	\$2,571,800
2012	\$2,816,204	\$2,112,110
2013	\$2,688,742	\$2,475,000
2014	\$3,077,900	\$2,970,250
2015	\$4,705,428	\$2,975,000
2016	\$3,238,000	\$2,612,500



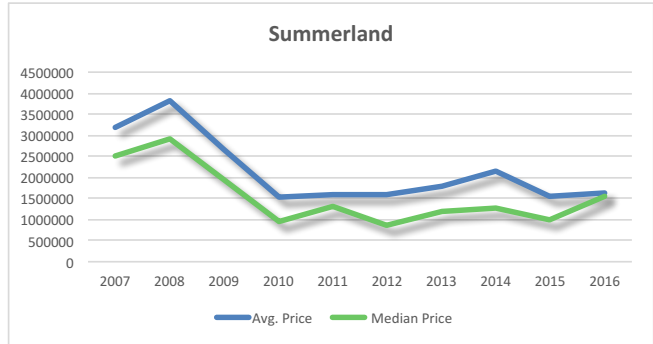
GOLETA		
Year	Avg. Price	Median Price
2007	\$1,082,986	\$846,125
2008	\$1,036,296	\$683,708
2009	\$730,864	\$588,542
2010	\$773,295	\$611,188
2011	\$624,178	\$568,583
2012	\$544,073	\$520,000
2013	\$738,192	\$685,000
2014	\$745,567	\$692,500
2015	\$788,719	\$758,250
2016	\$811,532	\$765,000



CARPINTERIA		
Year	Avg. Price	Median Price
2007	\$1,187,519	\$716,708
2008	\$1,485,965	\$667,667
2009	\$772,991	\$531,917
2010	\$837,573	\$533,688
2011	\$602,200	\$527,500
2012	\$775,217	\$420,000
2013	\$643,568	\$563,000
2014	\$1,038,423	\$630,000
2015	\$1,255,625	\$670,000
2016	\$1,100,658	\$719,500



SUMMERLAND		
Year	Avg. Price	Median Price
2007	\$3,199,858	\$2,503,138
2008	\$3,822,325	\$2,916,250
2009	\$2,675,666	\$1,943,142
2010	\$1,533,501	\$954,729
2011	\$1,583,525	\$1,328,157
2012	\$1,588,388	\$864,187
2013	\$1,805,387	\$1,187,500
2014	\$2,169,202	\$1,287,500
2015	\$1,551,952	\$985,000
2016	\$1,629,923	\$1,545,000



MetroScan Sales Report by MLS Area

December 2016

AREA 35 Price Report

CONDOS

# SITESTREET	PRICE	LANDUSE
5800 Encina Rd #3	\$505,000	RES,CONDOMINIUM,CO-OP
235 Aspen Way	\$540,000	RES,CONDOMINIUM,CO-OP

\$522,500 Avg/Median Price
2 Sales

SINGLE FAMILY

4828 Glenn Rd	\$659,500	RES,SINGLE FAMILY RESIDENCE
7211 Del Norte Dr	\$665,000	RES,SINGLE FAMILY RESIDENCE
2785 Alta Dr	\$735,000	RES,SINGLE FAMILY RESIDENCE
7380 Belluno Dr	\$750,000	RES,SINGLE FAMILY RESIDENCE
88 Saint George Pl	\$760,000	RES,SINGLE FAMILY RESIDENCE
66 Brandon Dr	\$790,000	RES,SINGLE FAMILY RESIDENCE
6256 Newcastle Ave	\$800,000	RES,SINGLE FAMILY RESIDENCE
6518 Camino Venturoso	\$800,000	RES,SINGLE FAMILY RESIDENCE
284 El Sueno Rd	\$865,000	RES,SINGLE FAMILY RESIDENCE
6221 Muirfield Dr	\$875,000	RES,SINGLE FAMILY RESIDENCE
183 Carlo Dr	\$889,000	RES,SINGLE FAMILY RESIDENCE
6110 Pederal Ave	\$905,000	RES,SINGLE FAMILY RESIDENCE
378 N Kellogg Ave	\$949,000	RES,SINGLE FAMILY RESIDENCE
483 Arango Dr	\$1,050,000	RES,SINGLE FAMILY RESIDENCE
5505 Camino Cerralvo	\$1,497,000	RES,SINGLE FAMILY RESIDENCE
4876 Via Los Santos	\$1,900,000	RES,SINGLE FAMILY RESIDENCE
1018 Via Los Padres	\$2,200,000	RES,SINGLE FAMILY RESIDENCE

\$1,005,265 Avg Price
\$865,000 Median

17 Sales

AREA 30 Price Report

CONDOS

# SITESTREET	PRICE	LANDUSE
43 Dearborn Pl #60	\$319,000	RES,CONDOMINIUM,CO-OP
5512 Armitos Ave #34	\$331,000	RES,CONDOMINIUM,CO-OP
5516 Armitos Ave #77	\$420,000	RES,CONDOMINIUM,CO-OP
7634 Hollister Ave #35	\$457,500	RES,CONDOMINIUM,CO-OP
553 Sweet Rain Pl	\$675,000	RES,CONDOMINIUM,CO-OP
187 Sanderling Ln	\$1,055,000	RES,CONDOMINIUM,CO-OP

\$542,917 Avg Price

\$438,500 Median

6 Sales

SINGLE FAMILY

34 Mallard Ave	\$682,500	RES,SINGLE FAMILY RESIDENCE
245 Big Sur Dr	\$749,000	RES,SINGLE FAMILY RESIDENCE
824 La Roda Ave	\$754,000	RES,SINGLE FAMILY RESIDENCE
5080 Amberly Pl	\$755,000	RES,SINGLE FAMILY RESIDENCE
156 Santa Paula Ave	\$816,581	RES,SINGLE FAMILY RESIDENCE
5265 Calle Cristobal	\$826,000	RES,SINGLE FAMILY RESIDENCE
437 Pitzer Ct	\$835,000	RES,SINGLE FAMILY RESIDENCE
409 Via El Cuadro	\$883,000	RES,SINGLE FAMILY RESIDENCE
4554 Nueces Dr	\$1,000,000	RES,SINGLE FAMILY RESIDENCE
6846 Shadowbrook Dr	\$1,056,000	RES,SINGLE FAMILY RESIDENCE
4567 Atascadero Dr	\$1,687,500	RES,SINGLE FAMILY RESIDENCE

\$913,144 Avg Price

\$826,000 Median

11 Sales

AREA 20 Price Report

CONDOS

# SITESTREET	PRICE	LANDUSE
977 Miramonte Dr #3	\$555,000	RES,CONDOMINIUM,CO-OP
3558 Modoc Rd #41	\$590,000	RES,CONDOMINIUM,CO-OP
3857 Cinco Amigos	\$609,000	RES,CONDOMINIUM,CO-OP
407 W Pedregosa St #10	\$615,000	RES,CONDOMINIUM,CO-OP
262 Calle Esperanza	\$885,000	RES,CONDOMINIUM,CO-OP
3791 State St #B	\$999,000	RES,CONDOMINIUM,CO-OP

\$708,833 Avg. Price

\$612,000 Median

6 Sales

SINGLE FAMILY

634 Sutton Ave	\$662,500	RES,SINGLE FAMILY RESIDENCE
2622 Las Positas Rd	\$665,000	RES,SINGLE FAMILY RESIDENCE
718 Castillo St	\$705,000	RES,SINGLE FAMILY RESIDENCE
2203 Parkway Dr	\$720,000	RES,SINGLE FAMILY RESIDENCE
1622 Calle Canon	\$748,000	RES,SINGLE FAMILY RESIDENCE
1620 Gillespie St	\$750,000	RES,SINGLE FAMILY RESIDENCE
1925 Robbins St	\$795,000	RES,SINGLE FAMILY RESIDENCE
423 Peach Grove Ln	\$848,500	RES,SINGLE FAMILY RESIDENCE
333 Linda Rd	\$895,000	RES,SINGLE FAMILY RESIDENCE
206 Santa Catalina St	\$1,249,000	RES,SINGLE FAMILY RESIDENCE
1290 Kenwood Rd	\$1,290,000	RES,SINGLE FAMILY RESIDENCE
1612 Shoreline Dr	\$1,340,000	RES,SINGLE FAMILY RESIDENCE
1540 Live Oak Ln	\$1,575,000	RES,SINGLE FAMILY RESIDENCE
1811 La Coronilla Dr	\$1,895,000	RES,SINGLE FAMILY RESIDENCE
1424 San Miguel Ave	\$2,260,000	RES,SINGLE FAMILY RESIDENCE

\$1,093,200 Avg. Price

\$848,500 Median

15 Sales

AREA 10 Price Report

CONDOS

# SITESTREET	PRICE	LANDUSE
1936 N Jameson Ln #C	\$765,000	RES,CONDOMINIUM,CO-OP
4 Seaview Dr	\$1,625,000	RES,CONDOMINIUM,CO-OP

\$1,195,000 Avg/Median

2 Sales

SINGLE FAMILY

1284 E Valley Rd	\$263,362	RES,SINGLE FAMILY RESIDENCE
803 Picacho Ln	\$821,000	RES,SINGLE FAMILY RESIDENCE
2121 Sycamore Canyon	\$941,500	RES,SINGLE FAMILY RESIDENCE
1356 E Valley Rd	\$1,400,000	RES,SINGLE FAMILY RESIDENCE
72 La Vuelta Rd	\$1,975,000	RES,SINGLE FAMILY RESIDENCE
225 Dawlish	\$2,327,000	RES,SINGLE FAMILY RESIDENCE
193 E Mountain Dr	\$2,542,100	RES,SINGLE FAMILY RESIDENCE
140 La Vereda Rd	\$2,778,500	RES,SINGLE FAMILY RESIDENCE
823 Summit Rd	\$2,820,000	RES,SINGLE FAMILY RESIDENCE
553 Hot Springs Rd	\$2,999,000	RES,SINGLE FAMILY RESIDENCE
457 Crocker Sperry Dr	\$3,000,000	RES,SINGLE FAMILY RESIDENCE
365 Hot Springs Rd	\$3,595,000	RES,SINGLE FAMILY RESIDENCE
859 Picacho Ln	\$6,142,500	RES,SINGLE FAMILY RESIDENCE
1850 Jelinda Dr	\$6,850,000	RES,SINGLE FAMILY RESIDENCE

\$2,746,783 Avg. Price

\$2,660,300 Median

14 Sales

AREA 15 Price Report

CONDOS

#	SITESTREET	PRICE	LANDUSE
3663	San Remo Dr #4A	\$515,000	RES,CONDOMINIUM,CO-OP
3639	San Remo Dr #36	\$526,000	RES,CONDOMINIUM,CO-OP
4046	Primavera Rd #2	\$563,000	RES,CONDOMINIUM,CO-OP
309	Por La Mar Cir	\$580,000	RES,CONDOMINIUM,CO-OP
849	Cieneguitas Rd	\$580,000	RES,CONDOMINIUM,CO-OP
545	N La Cumbre Rd	\$660,000	RES,CONDOMINIUM,CO-OP
303	N Calle Cesar Chave	\$716,500	RES,CONDOMINIUM,CO-OP
18	W Victoria St #111	\$810,000	RES,CONDOMINIUM,CO-OP
322	Por La Mar Cir	\$815,000	RES,CONDOMINIUM,CO-OP
18	W Victoria St #206	\$1,199,000	RES,CONDOMINIUM,CO-OP
647	Por La Mar Cir #D	\$1,300,000	RES,CONDOMINIUM,CO-OP
32	E Valerio St	\$1,305,000	RES,CONDOMINIUM,CO-OP
618	Anacapa St #4	\$1,700,000	RES,CONDOMINIUM,CO-OP

\$866,885 Avg

\$715,500 Median

13 Sales

SINGLE FAMILY

2834	Foothill Rd	\$605,000	RES,SINGLE FAMILY RESIDENCE
819	N Alisos St	\$650,000	RES,SINGLE FAMILY RESIDENCE
309	N Soledad St	\$680,000	RES,SINGLE FAMILY RESIDENCE
1317	Blanchard St	\$700,000	RES,SINGLE FAMILY RESIDENCE
3018	Ventura Dr	\$715,100	RES,SINGLE FAMILY RESIDENCE
1622	Calle Canon	\$748,000	RES,SINGLE FAMILY RESIDENCE
632	E De La Guerra St	\$800,000	RES,SINGLE FAMILY RESIDENCE
1318	E Gutierrez St	\$827,500	RES,SINGLE FAMILY RESIDENCE
1340	Clifton St	\$862,000	RES,SINGLE FAMILY RESIDENCE
3615	Foothill Rd	\$887,500	RES,SINGLE FAMILY RESIDENCE
3840	Sunset Rd	\$985,000	RES,SINGLE FAMILY RESIDENCE
5	Canyon Acres Dr	\$1,040,000	RES,SINGLE FAMILY RESIDENCE
3803	Connie Way	\$1,056,000	RES,SINGLE FAMILY RESIDENCE
222	Calle Granada	\$1,070,000	RES,SINGLE FAMILY RESIDENCE
3081	Calle Pinon	\$1,088,500	RES,SINGLE FAMILY RESIDENCE
3892	Nathan Rd	\$1,285,000	RES,SINGLE FAMILY RESIDENCE
2	E Pueblo St	\$1,364,000	RES,SINGLE FAMILY RESIDENCE
3755	Lincolnwood Dr	\$1,549,000	RES,SINGLE FAMILY RESIDENCE
1625	Overlook Ln	\$1,620,000	RES,SINGLE FAMILY RESIDENCE
914	Medio Rd	\$1,700,000	RES,SINGLE FAMILY RESIDENCE
1540	Franceschi Rd	\$1,710,000	RES,SINGLE FAMILY RESIDENCE
1637	Oramas Rd	\$1,805,000	RES,SINGLE FAMILY RESIDENCE
1839	E Las Tunas Rd	\$1,895,000	RES,SINGLE FAMILY RESIDENCE
210	E Pueblo St	\$2,038,000	RES,SINGLE FAMILY RESIDENCE
712	Arbolado Rd	\$2,050,000	RES,SINGLE FAMILY RESIDENCE
393	Las Alturas Rd	\$2,200,100	RES,SINGLE FAMILY RESIDENCE

\$1,228,104 Avg Price

\$1,063,000 Median

26 Sales

AREA 5 Price Report

CONDOS

#	SITESTREET	PRICE	LANDUSE
5911	Birch St #1	332,500	RES,CONDOMINIUM,CO-OP
5946	Via Real #2	365,000	RES,CONDOMINIUM,CO-OP
4880	Sandyland Rd #14	390,000	RES,CONDOMINIUM,CO-OP
5446	8th St #18	540,000	RES,CONDOMINIUM,CO-OP
6027	Jacaranda Way #1	585,000	RES,CONDOMINIUM,CO-OP
1250	Cravens Ln #3	850,000	RES,CONDOMINIUM,CO-OP

510,417 Avg. Price

465,000 Median

6 Sales

SINGLE FAMILY

4775	El Carro Ln	879,000	RES,SINGLE FAMILY RESIDENCE
5184	Cambridge Ln	900,000	RES,SINGLE FAMILY RESIDENCE
2527	Golden Gate Ave	950,000	RES,SINGLE FAMILY RESIDENCE
7330	Gobernador Cany	1,000,000	RES,SINGLE FAMILY RESIDENCE
7274	Shepard Mesa Rd	1,400,000	RES,SINGLE FAMILY RESIDENCE

1,025,800 Avg. Price

950,000 Median

6 Sales

LUXURY

3246	Beach Club Rd	7,505,000	RES,SINGLE FAMILY RESIDENCE
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AREA 25 Price Report

NO SALES REPORTED